



**Position:** Lead Analyst, Research  
**Location:** New York | Toronto  
**Job Type:** Direct hire  
**Salary:** Six figure opportunity (base + bonus)

Fifth Quadrant seeks a fundamental research professional who is capable of managing our proprietary research process ensuring both quality execution and continuous improvement for our expanding client base.

### Position Summary

The new Lead Analyst, Research is responsible for building and maintaining the company-specific fundamental database that drives our ratings subscription service <sup>(1)</sup>. You will lead the research process, having close interaction with the CEO, to collect and analyze data that leads to a rating recommendation for each company in our universe. Ultimately, the successful candidate will be excited by the entrepreneurial challenge of building a new business and the intellectual challenge of building world-class original content.

The ideal candidate is a successful fundamental research professional with 5+ years of growing responsibility and demonstrated understanding of what drives shareholder value. An understanding of the disability experience is attractive to Fifth Quadrant. You are self-motivated and eager to capitalize on the unparalleled earnings opportunity that a small, nimble growth company represents. Position comes with competitive base salary plus an opportunity for an annual bonus.

### Your qualifications

- 5+ years' of proven success in fundamental corporate analysis in a research setting.
- Experience in observing and quantifying company activities both on-site and on-line with respect to value creation.
- Superior analytical mind, excellent written communication skills, sound judgment and problem-solving skills
- Highly motivated, with a pro-active approach to team-building and driving positive business outcomes
- Entrepreneurial drive and a high degree of personal integrity
- Exceptional skill in Excel/Bloomberg model maintenance/development. Coding experience a definite asset.
- Preferred qualifications include: MBA, Masters in Economics (or similar), Six Sigma

### Our Firm

Fifth Quadrant Analytics produces original insights and tools to help our clients understand their position in the global emerging market of People with Disabilities. Our firm produces primary research on public companies that assesses the prospects for shareholder value creation through corporate action in disability, through the Return on Disability® Rating System. Fifth Quadrant sells access to a client's rating as a subscription service. We produce and maintain a set of Global Equity Indices based on our ratings.

We have found that companies that perform well in disability are highly responsive to their customers, and thus outperform peers in revenue growth. Disability is an inspiration for lean process, breakthrough innovation and a new source of diverse talent – driving productivity. Our research shows that companies that score well on RoD consistently grow shareholder value.

Our main office is in New York, and we intend launch a Toronto office next to serve the Canadian market.

(1) Fifth Quadrant's Return on Disability® (RoD) Rating System: The RoD Rating is a proprietary fundamental rating system that measures a company's activity in the disability space as it relates to the creation of shareholder value. RoD measures 19 publicly observable data points which are subsequently weighted to reflect the relative importance in value creation for each company. The result is one number – The RoD Rating.

### Reply to:

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